

DEAL REFERENCE

PJ: Project

SZ: Size

CL: Client

CY: Country

PD: Period

SV: Service

BROKERAGE

PJ: Hotel Triest, Vienna

SZ: n. a.

CL: Private Investor

CY: Austria

PD: 2003

SV: purchase & sale advisory

PJ: Millennium City, Vienna

SZ: USD 300 million

CL: OSMIN Projekt AG

CY: Austria

PD: 2000 - 2001

SV: financial advisory and analysis

PJ: Hotel & Office Center LIM, Warsaw

SZ: N/A

CL: STRABAG

CY: Poland

PD: 2000

SV: financial analysis

PJ: Office Center IPC, Warsaw

SZ: DEM 40 million

CL: STRABAG

CY: Poland

PD: 2000

SV: financial analysis and refinancing arranger

PJ: Office Center AKTYN, Warsaw

SZ: N/A

CL: STRABAG

CY: Poland

PD: 2000

SV: financial analysis

PJ: Office Center ILMET, Warsaw

SZ: DEM 100 million

CL: STRABAG

CY: Poland

PD: 1999

SV: financial analysis and refinancing arranger

PJ: Commercial Malls, Kielce

SZ: DEM 90 million

CL: STRABAG

CY: Poland

PD: 1999

SV: financial advisory, contractual consultancy, arranger

PJ: Commercial Malls, Graz/Arland

SZ: USD 25 million

CL: STRABAG

CY: Austria

PD: 1999

SV: financial advisory

PJ: Sony Center, Berlin

SZ: N/A

CL: Sony Berlin GmbH

CY: Germany

PD: 1998

SV: N/A

PJ: Brewery, Blumenau

SZ: USD 10 million

CL: Private Investors

CY: Brasilia

PD: 1996

SV: financial advisor

PJ: Meat Processing Plant, Minsk

SZ: USD 45 million

CL: Private Investors

CY: Belarus

PD: 1994 - 1996

SV: project development, contractual consultancy

PJ: Power Plants

SZ: USD 50 million

CL: Private Investors

CY: Portugal and Spain

PD: 1992-1995

SV: financial advisor

PJ: Pulp Processing Plant, Archangelsk

SZ: USD 30 million

CL: Voest

CY: Russia

PD: 1993

SV: financial advisory

REORGANISATION:

PJ: HOTO Office Tower, Zagreb

SZ: EUR 22 million

CL: Tomo Horvatincic, Zagreb

CY: Croatia

PD: 2003

SV: financial advisory and concept design

PJ: Castellum Centar, Zagreb

SZ: EUR 15 million

CL: Tomo Horvatincic, Zagreb

CY: Croatia

PD: 2002

SV: financial advisory and concept design

PJ: Roman Spa, Kleinkirchheim

SZ: EUR 30 million

CL: Government of Carinthia

CY: Austria

PD: 2002

SV: tender advisory and concept design

PJ: Hotel & Sporting Club Berlin, Bad Saarow

SZ: DEM 400 million

CL: STRABAG

CY: Germany

PD: 1998 - 2001

SV: corporate restructuring, financial advisory, negotiating agent

PJ: Highway M1/M15 and M3

SZ: DEM 100 million

CL: STRABAG

CY: Hungary

PD: 1999 - 2000

SV: negotiating agent

PJ: Intercontinental Hotel, Loipersdorf

SZ: ATS 400 million

CL: Siemens

CY: Austria

PD: 1999

SV: contractual consultancy, negotiating agent

PJ: Off Balance Real Estate Fund

SZ: USD 300 million

CL: N/A

CY: CEE

PD: 1999 - 2001

SV: financial & contractual advisory

PJ: Syrena Real Estate Portfolio, Warsaw

SZ: USD 30 million

CL: STRABAG

CY: Poland

PD: 2000

SV: financial analysis

PJ: Off Balance Commodity Fund

SZ: USD 200 million

CL: N/A

CY: EU

PD: 1999

SV: financial advisory

PJ: Spa & Wellnesscenter, Dt. Altenburg

SZ: ATS 200 million

CL: Fam. Ludwigsdorff

CY: Austria

PD: 1998

SV: concept advisory

PJ: Millennium Center, Budapest

SZ: USD 45 million

CL: GiroCredit

CY: Hungary

PD: 1993 - 1997

SV: project development, contractual consultancy, arranger and investment, current treasury manager

PJ: Spa Hotel, Heviz

SZ: USD 30 million

CL: Rogner

CY: Hungary

PD: 1994 - 1997

SV: project development, contractual consultancy, arranger and investment

PJ: Hotel Mövenpick, Prague

SZ: USD 65 million

CL: Mövenpick, Private Investors

CY: Czech Republic

PD: 1995 - 1996

SV: arranger and investment

PJ: Cold Stores, Letniza and Podvis

SZ: USD 10 million

CL: IBG

CY: Bulgaria

PD: 1991 - 1997

SV: arranger and investment, current treasury manager

PJ: Cable Network

SZ: USD 100 million

CL: UIH

CY: Hungary

PD: 1993 - 1994

SV: financial advisor

PJ: Clinic Center, Meran

SZ: USD 20 million

CL: Tyrol Savings Bank

CY: Italy

PD: 1991 - 1993

SV: negotiating agent

PJ: Highway Rijeka - Zagreb

SZ: DEM 700 million

CL: STRABAG

CY: Croatia

PD: 1999

SV: tender advisory

PJ: Highway M5

SZ: DEM 700 million

CL: STRABAG

CY: Croatia

PD: 1998 - 2000

SV: financial & contractual advisory

PJ: Waste Disposal Plant, Antalya

SZ: N/A

CL: STRABAG

CY: Turkey

PD: 1999

SV: tender advisory

The following deal record was built up since 1990, reflecting executive personal assignment as arranger, investment manager and consultant despite employed or contracted since the creation of B.R.A.I.N Finance Consulting Ltd., Vienna.

PJ: 2000

SV: tender advisory

PJ: Water Treatment Plant, Sentjernej

SZ: DEM 30 million

CL: STRABAG

CY: Slovenia

PD: 2000

SV: financial & contractual advisory

PJ: Water Treatment Plant Murska, Sobota

SZ: DEM 25 million

CL: STRABAG

CY: Slovenia

PD: 2000

SV: financial & contractual advisory

PJ: Adriatic Highway

SZ: USD 300 million

CL: SIM-Consortium

CY: Croatia

PD: 1994 - 2000

SV: tender advisory

PJ: Highway E 75

SZ: N/A

CL: STRABAG

CY: Yugoslavia/Macedonia

PD: 1999

SV: tender advisory

PJ: Street Tunnel, Außerfern

SZ: DEM 500 million

CL: STRABAG

CY: Austria

PD: 1999

SV: tender advisory

PJ: Highway M1/M15 and M3

SZ: DEM 30 million

CL: STRABAG

CY: Hungary

PD: 1999

SV: financial analysis

PJ: Railway Maintenance Services

SZ: USD 20 million

CL: Bahnbau Wels

CY: Bulgaria

PD: 1999

SV: tender advisory

PJ: Airport Development, Zagreb

SZ: N/A

CL: STRABAG</

PJ: Hotel Novotel, Yitti SZ: EUR 40 million CL: SIEMENS Austria CY: Oman PD: 2003 SV: contractual advisory and analysis	PJ: Eurocity Multiplex, Salzburg SZ: USD 30 million CL: STRABAG CY: Austria PD: 1999 SV: contractual advisory	PJ: Casino Building, Canberra SZ: USD 45 million CL: Casinos Austria CY: Australia PD: 1992 SV: contractual consultancy, arranger and investment	PJ: Resort Hotel, Babin Kuk SZ: USD 35 million CL: Hypo Alpe Adria Bank CY: Croatia PD: 2001 - SV: operators search	PJ: BCS Office Center, Bucharest SZ: DEM 50 million CL: Private Investors CY: Romania PD: 2000 SV: financial & contractual advisory	PJ: 1993 - 1995 SV: project development, arranger, current treasury manager
PJ: EU-Commissions Building, Moscow SZ: EUR 9 million CL: Osantrico Ltd., Cyprus CY: Russia PD: 2003 SV: financial advisory and analysis	PJ: BP Headquarter, Budapest SZ: USD 20 million CL: STRABAG CY: Hungary PD: 1999 SV: financial advisory	PJ: Holiday Inn Hotel, Brno SZ: USD 20 million CL: Brno fair company CY: Czech Republic PD: 1992 - 1993 SV: arranger	PJ: Highway Istanbul Izmir SZ: N/A CL: STRABAG CY: Turkey PD: 1999 SV: tender advisory	PJ: Housing Project, Kiev SZ: USD 3 million CL: STRABAG CY: Ukraine PD: 2000 SV: financial advisory	PJ: Hotel Maximilian, Prague SZ: USD 10 million CL: Private Investors CY: Czech Republic PD: 1994 - 1995 SV: project development, contractual consultancy, arranger
PJ: Elisabeth Center, Budapest SZ: DM 30 million CL: AHA Holding GmbH CY: Hungary PD: 2001 - SV: financial advisory and development	PJ: Wellness Center, Innsbruck SZ: DEM 15 million CL: Private Investors CY: Austria PD: 1999 SV: financial & contractual advisory	PJ: Madach Trade Center, Budapest SZ: USD 28 million CL: Private Investors CY: Hungary PD: 1992 SV: contractual consultancy, arranger	PJ: Harbor Project, Colonia SZ: USD 50 million CL: Private Investors CY: Hungary PD: 1998 SV: tender advisory	PJ: Office Center IBI, Warsaw SZ: USD 30 million CL: STRABAG CY: Poland PD: 1998 SV: financial & contractual advisory	PJ: Kempinski Hotel & Sporting Club, Berlin SZ: USD 200 million CL: Bauholding, IMG-McCormack CY: Germany PD: 1992 - 1997 SV: arranger and investment advisory
PJ: Branimirova Center, Zagreb SZ: DEM 85 million CL: STRABAG CY: Croatia PD: 1998 - 2000 SV: financial advisory, arranger	PJ: Medical Park, Baden SZ: DEM 5 million CL: Private Investors CY: Austria PD: 1999 SV: financial & contractual advisory	PJ: Power Plant, Birecik SZ: USD 1.800 million CL: Philipp Holzmann AG, Strabag AG, Verbundplan CY: Turkey PD: 1990 - 1995 SV: contractual consultancy, arranger and investment	PJ: Sheraton Hotel, Zagreb SZ: DEM 90 million CL: HUP Holding d.o.o. CY: Croatia PD: 1998 SV: financial advisory and analysis	PJ: Marriott Hotel, Kiev SZ: USD 100 million CL: STRABAG CY: Ukraine PD: 2000 SV: financial advisory & structuring	PJ: Resort Hotel, Camaguey SZ: USD 50 million CL: Private Investors CY: Cuba PD: 1993 SV: advisor
PJ: Hilton Hotel, Dubrovnik SZ: USD 22 million CL: Imperial Hotels d. o.o. CY: Croatia PD: 1998 - 2000 SV: financial advisory, contractual consultancy, arranger	PJ: Cable Car, Pontebba SZ: USD 100 million CL: STRABAG CY: Italy/Austria PD: 1999 SV: financial advisory	PJ: Motorway M1/15 and M5 SZ: N/A CL: Various concessionaires and construction industry CY: Hungary PD: 1988-1995 SV: financial advisory and investment	PJ: Headquarter Vneshtorg Bank, Moscow SZ: USD 100 million CL: STRABAG CY: Moscow PD: 2000 SV: financial advisory	PJ: Hotel Corvinus Kempinski, Budapest SZ: USD 120 million CL: Kempinski, Dresner Bank CY: Hungary PD: 1992 SV: financial structure development, co-arranger and investment	PJ: Headquarter Vinomare, Umag SZ: EUR 35 million CL: Hypo Alpe Adria Bank AG CY: Croatia PD: 2004 - SV: concept design and general planning
PJ: Distribution Center, Zagreb SZ: DEM 60 million CL: Private Investors CY: Croatia PD: 2000 SV: financial advisory	PJ: MTV Headquarter SZ: DEM 40 million CL: STRABAG CY: Hungary PD: 1998 SV: financial advisory	PJ: Esplanade Hotel, Zagreb SZ: USD 35 million CL: Hypo Alpe Adria Bank CY: Croatia PD: 2001 - SV: operator and investors search	PJ: Commercial Mall, Eisenstadt SZ: EUR 12 million CL: Private Investor CY: Austria PD: 2004 - SV: qualification advisory and concept design	PJ: Headquarter PAZIM Center, Szczecin SZ: USD 140 million C: Polish Steamship Corp, Ilbau CY: Poland PD: 1990 - 1992 SV: contractual consultancy, arranger and investment	PJ: Shopping Center IZ TOK, Zagreb SZ: DEM 40 million CL: STRABAG CY: Croatia PD: 1998 - 1999 SV: financial advisory
PJ: Romanian Embassy, Berlin SZ: USD 50 million CL: STRABAG CY: Germany PD: 2000 SV: financial & contractual advisory	PJ: Highway A4 SZ: USD 20 million CL: STRABAG CY: Poland PD: 1998 SV: hedging advisory	PJ: Intercontinental Hotel, Zagreb SZ: USD 35 million CL: Hypo Alpe Adria Bank CY: Croatia PD: 2001 - SV: investors search	PJ: Housing Fond, Vienna SZ: EU 3 million CL: Z2020 GmbH CY: Austria PD: 2004 SV: financial advisory	PJ: Headquarter Vnesheconbank, Moscow SZ: USD 70 million CL: STRABAG CY: Moscow PD: 1999 SV: financial advisory	PJ: Headquarter Vinacasa, Vela Borovica SZ: EUR 45 million CL: Alpine Bau GmbH CY: Croatia PD: 2004 - SV: financial analysis and concept design
PJ: Highway A2 SZ: USD 600 million CL: STRABAG CY: Poland PD: 1998 - 2000 SV: financial advisory	PJ: Budapark Shopping Center, Budaörs SZ: USD 30 million CL: Metro, Bauholding CY: Hungary PD: 1990 - 1997 SV: project development, contractual consultancy, arranger and investment, current treasury manager	PJ: Castellum Centar, Zagreb SZ: DEM 15 million CL: Private Investor CY: Croatia PD: 2001 - SV: financial analysis	PJ: Office Center Academia, Moscow SZ: USD 20 million CL: STRABAG CY: Russia PD: 1998 SV: financial structuring	PJ: Headquarter TONCITY Commercial Center, Koper SZ: USD 40 million CL: STRABAG CY: Slovenia PD: 1998 SV: financial advisory	PJ: Hotel Don Giovanni, Prague SZ: USD 70 million CL: Rogner CY: Czech Republic PD: 1993 - 1995 SV: arranger and investment
PJ: Croatian Road Program (various) SZ: USD 50 million CL: STRABAG CY: Croatia PD: 1998 - 2000 SV: arranger bridge finance	PJ: Pavilion Shopping Center, Prague SZ: USD 7 million CL: Private Investors CY: Hungary PD: 1993 - 1994 SV: arranger, current treasury manager	PJ: MONDI Packaging, Vienna SZ: EUR 5 million CL: Private Investor CY: Austria PD: 2003 SV: licensing advisory and analysis	PJ: Mortgage backed Securisation Fond SZ: EUR 200 million CL: Hypo Alpe Adria Bank AG CY: Croatia PD: 2002 - 2003 SV: financial advisory and analysis	PJ: Airport, Crete SZ: USD 45 million CL: Private Investors, Vienna Airport Authority CY: Greece PD: 1995 - 1997 SV: project development, contractual consultancy	PJ: Headquarter Headquarter, Montevideo SZ: USD 20 million CL: Private Investors CY: Uruguay PD: 1998 - SV: tender advisory, equity & debt arranger
PJ: Headquarter Zagrebacka Banka, Zagreb SZ: USD 85 million CL: STRABAG CY: Croatia PD: 1999 SV: financial advisory	PJ: Casino Cruise Ship, Florida SZ: GiroCredit CL: Casino Austria CY: USA PD: 1993 SV: investment	PJ: Corporate Acquisition Fund, Austria SZ: EUR 40 million CL: GTS GmbH /Partner Bank CY: Austria PD: 2002 SV: tax structure advisory	PJ: Raytheon Headquarter, Ploesti SZ: USD 20 million CL: SF-Bau CY: Romania PD: 2000 SV: contractual consultancy	PJ: Reef Hotel & Casino, Cairns SZ: USD 45 million CL: Country Comfort, Australian Olympic Board, Casinos Austria CY: Australia PD: 1993 - 1997 SV: arranger	PJ: Dunaj Shopping Center, Bratislava SZ: USD 70 million CL: STRABAG CY: Slovakia PD: 1998 - 2000 SV: financial advisory
PJ: Headquarter Headquarter, Varna, Bulgaria SZ: USD 100 million CL: Private Investors CY: Bulgaria PD: 1998 - 2000 SV: financial advisory	PJ: Headquarter Headquarter, Ankara, Turkey SZ: USD 100 million CL: Private Investors CY: Turkey PD: 1998 - SV: tender advisory, equity & debt arranger	PJ: Headquarter Headquarter, Ankara, Turkey SZ: USD 100 million CL: Private Investors CY: Turkey PD: 1998 - SV: tender advisory, equity & debt arranger	PJ: Headquarter Headquarter, Ankara, Turkey SZ: USD 100 million CL: Private Investors CY: Turkey PD: 1998 - SV: tender advisory, equity & debt arranger	PJ: Headquarter Headquarter, Ankara, Turkey SZ: USD 100 million CL: Private Investors CY: Turkey PD: 1998 - SV: tender advisory, equity & debt arranger	PJ: Headquarter Headquarter, Ankara, Turkey SZ: USD 100 million CL: Private Investors CY: Turkey PD: 1998 - SV: tender advisory, equity & debt arranger
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